



YPREF

7 NOVEMBER 2024

OPPORTUNITIES:
THE START OF A NEW CYCLE

Hosted by **ReedSmith**
1 Blossom St | E1 6RS

13:40 – 14:05

Registration, Refreshments & Networking

14:10 – 14:15

Welcoming Remarks

Joan Jackson, Associate Director, Savills and Chair YPREF

14:15 – 14:50

Economic Overview

Oliver Salmon, Global Capital Markets Researcher, Savills

14:55 – 15:40

Opportunities: Across the New Cycle

Moderator: Sherry Scrivens, Senior Associate, Alston & Bird

Panellists: Rupert Gill, Head of Portfolio Management, Barings

Theo Hajoglou, Investment Director, Cheyne Capital

Jonathan Jay, Partner, Conduit

David Stephens, Head of REF - London, HSBC

15:40 – 16:05

Coffee Break

16:05 – 16:55

Workshop | The Art of Resilience Led by: The Learning & Development Team at **ADDLESHAW GODDARD**

Working on high pressured, fast paced real estate transactions, stress is inevitable - whether it is tight deal timeframes, a demanding client/colleague, or conflicting deadlines. In this workshop, you will learn how to build resilience and face pressure with confidence and composure. We will cover actionable strategies to help you stay calm and focused, no matter the challenge.

You will:

- Learn and share practical resilience techniques
- Apply resilience strategies in high-pressure scenarios
- Identify your personal strengths and areas to improve your resilience

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17:00 – 17:45

Opportunities: The Office

Offices make up a significant proportion of the real estate footprint across world cities, this panel will focus on the opportunities that exist at this stage in the cycle. We will deep dive into the office asset class, hearing from panellists including occupiers, lenders, developers and investors on their perspectives.

Opportunities from redevelopment, refurbishment and repurposing will be discussed, including the challenges of deciding on the appropriate business plan for each asset.

Moderator: Abbie Wiggins, Associate Director, Lloyds

Panellists: Luke Thurlow, Associate, Canary Wharf

Andreas Dimitriou, Investment Director, Cheyne Capital

Tom Sharman, Head of Research & Strategy, Natwest

17:50 – 18:20

Speed Networking Led by: Reena Banga, Legal Counsel - Real Estate, Cheyne Capital and Chair-Elect YPREF
Jonathan Crookes, Counsel, Norton Rose Fulbright

18:20 – 18:30

Wrap Up Remarks

Joan Jackson, Associate Director, Savills and Chair YPREF

18:30 – 19:30

Networking Reception

YPREF PLANNING COMMITTEE

Sherry Scrivens
Senior Associate
Alston & Bird



Helen Morris
Associate
Addleshaw Goddard



Reena Banga
Legal Counsel - RE
Cheyne Capital



Lyes Kassem
Analyst - RE
Deka Bank

Abbie Wiggins
Associate Director
Lloyd's Banking



Morsal Sherzad
Associate
Mills & Reeve



Chad Monerville
RE Advisory
PwC



Joan Jackson
Surveyor Valuation
Savills



Bristena Bocutiu
Associate
Starz Real Estate

