



YPREF

7 NOVEMBER 2024

OPPORTUNITIES:
THE START OF A NEW CYCLE

Hosted by **ReedSmith**
1 Blossom Yard | E1 6RS

13:40 – 14:05

Registration, Refreshments & Networking

14:10 – 14:15

Welcoming Remarks

Joan Jackson, Associate Director, Savills and Chair YPREF

14:20 – 14:50

Economic Overview

Oliver Salmon, Global Capital Markets Researcher, Savills

14:55 – 15:40

Opportunities: Across the New Cycle

Will a new cycle bring an increasing number of investment opportunities? This panel will explore where those opportunities are arising across the real estate sector. We will hear from the perspectives of high street lenders, alternative lenders and debt capital advisors on the market trends they are seeing as well as which asset classes are hot right now and if they will remain hot next year.

Moderator: Sherry Scrivens, Senior Associate, Alston & Bird

Panellists: Rupert Gill, Head of Portfolio Management, Barings

Theo Hajoglou, Investment Director, Cheyne Capital

Jonathan Jay, Partner, Conduit RE

David Stephens, Head of REF - London, HSBC

15:40 – 16:05

Coffee Break

16:05 – 16:55

Workshop | The Art of Resilience Led by: The Learning & Development Team at **ADDLESHAW GODDARD**

Working on high pressured, fast paced real estate transactions, stress is inevitable - whether it is tight deal timeframes, a demanding client/colleague, or conflicting deadlines. In this workshop, you will learn how to build...

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...resilience and face pressure with confidence and composure. We will cover actionable strategies to help you stay calm and focused, no matter the challenge.

You will:

- Learn and share practical resilience techniques
- Apply resilience strategies in high-pressure scenarios
- Identify your personal strengths and areas to improve your resilience

17:00 – 17:45

Opportunities: The Office

Offices make up a significant proportion of the real estate footprint across world cities, this panel will focus on the opportunities that exist at this stage in the cycle. We will deep dive into the office asset class, hearing from panellists including occupiers, lenders, developers and investors on their perspectives.

Moderator: Abbie Wiggins, Associate Director, Lloyds Banking Group

Panellists: Luke Thurlow, Associate, Canary Wharf

Andreas Dimitriou, Investment Director, Cheyne Capital

Dean Hosking, Macquarie Group UK

Tom Sharman, Head of Research & Strategy, Natwest

17:50 – 18:00

Wrap Up Remarks

Joan Jackson, Associate Director, Savills and Chair YPREF

18:00 – 18:30

Speed Networking Led by: Reena Banga, Legal Counsel - Real Estate, Cheyne Capital and Chair-Elect YPREF

Jonathan Crookes, Counsel, Norton Rose Fulbright

18:30 – 19:30

Networking Reception

Programme subject to change
crefceurope.org

YPREF PLANNING COMMITTEE

Sherry Scrivens
Senior Associate
Alston & Bird



Helen Morris
Associate
Addleshaw Goddard



Reena Banga
Legal Counsel - RE
Cheyne Capital



Lyes Kassem
Analyst - RE
Deka Bank

Abbie Wiggins
Associate Director
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Morsal Sherzad
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Chad Monerville
RE Advisory
PwC



Joan Jackson
Surveyor Valuation
Savills



Bristena Bocutiu
Associate
Starz Real Estate

