



AUTUMN
CONFERENCE
2025
Conquering
Chaos

Tuesday 4 November
The Landmark, London

AUTUMN CONFERENCE

08:00 – 08:45

Registration & Networking Breakfast

Barista | Sponsored by



**STEPHENSON
HARWOOD**

08:45 – 08:55

CREFCE Chair's Welcome

Alison Lambert, COO & CFO, **Martley Capital Group**

09:00 – 09:55

Keynote | Macro-Economic Outlook

Navigate the shifting macro-economic landscape and the forces reshaping global, European and UK markets. Gain critical insights into fundamental trends underlying the current macro environment.

Liz Martins, Senior UK Economist, **HSBC**

10:00 – 10:55

Capital Formation

Evolving dynamics of global capital formation behind European debt strategies as we reassess real estate debt versus competing asset classes. Explore the current fundraising environment and emerging alternative capital sources and innovative vehicle structures.

A conversation with Alison Lambert, COO & CFO, **Martley Capital Group**, Andrew Radkiewicz, Global Head of Private Debt Strategy & Investor Solutions, **PGIM**, and Hugh Fraser, Founder & CEO, **TenFifty** led by **CBRE's** Clarence Dixon, Global Head Loan Services.

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10:55 – 11:20

Networking Break | Sponsored by **C A D W A L A D E R**

11:20 – 12:15

Capital Deployment: State of markets across Europe

Uncover current market dynamics and opportunities as industry leaders discuss deployment strategies and the extent to which back leverage and other debt structures are used across European markets. Real-world insights on what's hot, what's not, and how capital is being deployed.

Presenter & Moderator: Richard Fine, Managing Director, **Brotherton**

Panellists: George Molesworth, Managing Director, **Apollo**; Laura Williams, Head of RE London, **Bayern LB**; Sassan Haji, Managing Director, **Deutsche Bank**; Rossitsa Koevska, Managing Director, **Goldman Sachs**; Catherine Thorniley-Morland, Head of RE Loan Syndicate – Sponsors & Structured Finance, **Lloyds**.

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12:20 – 13:00

Hot Topic Spotlight

Office - Expert valuation insights into the office sector and the redefinition of prime assets. Unlock value across the office spectrum as some sub-segments face challenges.

Presenter: Jonathan Kendrick, Head of RE Valuation, **SitusAMC**

Industrial - Discover how the operating platform can be leveraged to navigate an uncertain market and capture value from industrial megatrends reshaping logistics and distribution.

Presenter: James Wakelin, Head of Debt & Sustainability, **Indurent**

Living Sector - Explore the emergence of amenity-light BTR as institutional capital continues to be driven towards 'beds'. Understand how this segment fits within the spectrum of the living sector.

Presenter: Michela Hancock, CEO, **Hilltop Property Partners**

Data Centres - Navigate the growth of this sector as AI and cloud computing drive unprecedented demand. Critical intelligence for understanding concerns around obsolescence risk and the depth of the market.

Presenter: Alex Burgoyne, Partner, Head of Data Centres – Valuation & Advisory, **Knight Frank**

13:00 – 14:00

Networking Lunch | Sponsored by  **SitusAMC**
& Themed Discussion Corners

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14:00 – 14:55

STREAM A

Market Deep Dive | UK living

Trends & Market Dynamics of the Living Sector

Deep analysis of trends as investors show continued sector interest, amidst ambitious housing government targets, but a challenging regulatory environment. Actionable insights from leading participants on where the sector is heading next.

Moderator: Verity Cubitt, Senior Director, **CBRE**

Panellists: Issie Armstrong, Head of Client Capital, **Aboria Capital**; Amy Crick, Managing Director, **Barclays**; Arron Taggart, Head of UK RE, **Cheyne Capital Management (UK) LLP**; Paul Rickard, CEO, **Pocket Living**

STREAM B

Market Deep Dive | Germany

Trends & Market Dynamics of the German Market

Decode opportunities in Europe's largest real estate market as Germany navigates economic headwinds and structural shifts. Local experts shed light on accessing value. Essential intelligence for those seeking exposure to the market.

Moderator: Eduard Mantz, Managing Director, **Brotherton**

Panellists: Thomas Wiegand, Managing Director, **Cerberus**; Dr Anke Johann, Partner, **Greenberg Traurig**; Andreas Wuermeling, Head of Loan Markets, **pbb**; Hein Olivier, Director – Primary Servicing, **SitusAMC**

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STREAM A

15:00 – 15:45

AI Deep Dive | Building competitive advantage

Industry participants share experiences of practical applications across processes and teams. Learn how leading firms are embedding AI to transform the way they work and accelerate decision-making and innovation.

Moderator: Aparna Sehgal, Partner, **Winston & Strawn LLP**

Panellists: Pavandeep Wakem, Head of Strategic Operations – RE, **Investec**; William Matthews, Partner – Head of Commercial Insight, **Knight Frank**; Matt Murray, Executive Director, **Mount Street**; Axel Brinkmann, European Head of RE Capital Partners & RE Corporate Banking, **RBC**

STREAM B

AI Deep Dive | Impact on your assets & portfolios

Explore how AI may fundamentally reshape property operations, tenant experiences, and asset values. Delve into emerging AI applications in building management, energy optimisation and operational management leading to financial performance.

Moderator: Charles Kerrigan, Partner, **CMS**

Panellists: Martha Tsigkari, Senior Partner, Head of Applied Research and Development, **Foster + Partners**; Karen Burns, Founder & CEO, **FYMA**; James Wakelin, Head of Debt & Sustainability, **Indurent**; Burak Capli, Founder, **Placemaking AI**; Jeffrey Ng, CSO, **Blok**

15:45 – 16:00

Afternoon Tea | Sponsored by  **Knight Frank**

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16:05 – 17:10

Keynote Debate | New World Order: What the future holds

Former US Ambassador Lord Darroch and entrepreneur Piers Linney debate geopolitical shifts, trade dynamics and technological disruption reshaping global markets. Navigate the implications of changing world orders for your business and investment strategy. Thought provoking insights on positioning for success in an increasingly complex world.

Moderator: Tamara Box, Partner, **Reed Smith**



Lord (Kim) Darroch KCMG
Former Ambassador to the US

Full bio [here](#)

Piers Linney
Entrepreneur & TV Personality



Full bio [here](#)

17:15 – 17:25

Wrap up and close

Peter Cosmetatos, CEO, **CREFCE**

17:30 - 19:00

Join us for Networking Drinks

Conference Planning Committee

Eduard Mantz
Brotherton



Elizabeth Cardozo
Lloyds Bank



Catherine Thorniley-Morland
Lloyds Bank



Laurie Mezeret
PIMCO Prime Real Estate



Angelina Soon
Reed Smith



Matilde Vazquez
SitusAMC



Bristena Bocutiu
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