



**FROM
HANDOUTS
TO
HANDSHAKES**

THE PLACE OF BUSINESS IN ENDING POVERTY

Hosts:



Transformational
Enterprise
Network

angelo



 Openwell
Oxford

transformational
SME

Sponsor:

Bates
Wells 

Welcome!

Alex Lloyd Davies, Openwell





The Archbishop of Canterbury

The video can be viewed at:

<https://youtu.be/SeZGagVtwmQ>



Dr Kim Tan



Digital Social Enterprise in Uganda

Emmanuel Trinity



MY JOURNEY THROUGH

HANDOUTS

HANDUPS

HANDSHAKES

**BEEN ON THE
RECEIVING AND
GIVING END SO..**

I KNOW



1992

THE STORY BEGAN





ME & MY LOVELY MOM



JOINING THE STREETS





BACK
TO SCHOOL

92hands.org



ONE BOY
ONE
COMPUTER
BIG
CALLING

IMPACT SO FAR

2081



SKILLED JOBS



**ONE OF THEM IS
MAEGHAN**



elevate
PROGRAM

elevate
PROGRAM

PROGRAM

era92

elevate
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GLOB



**Alleviating Poverty
is not the Same
as Creating
Prosperity.**

AUDACIOUS GOAL

100,000



SKILLED JOBS

IN THE NEXT 10 YEARS

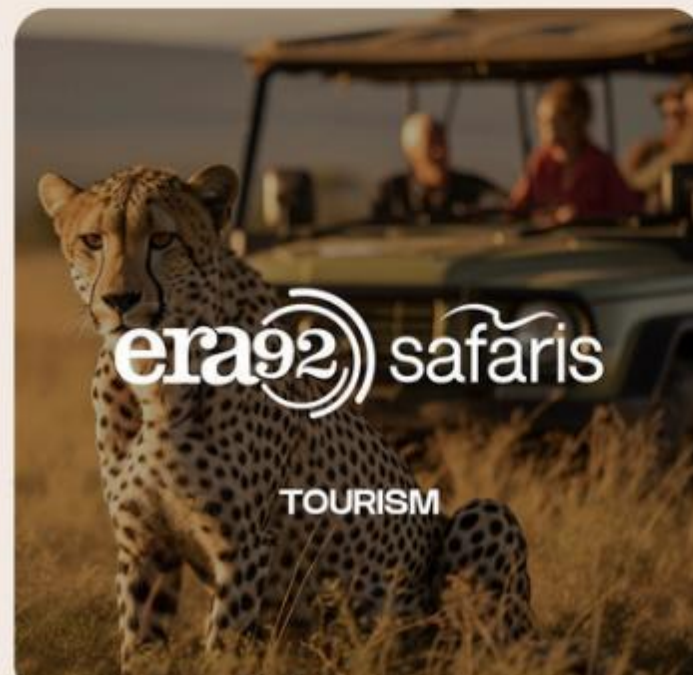
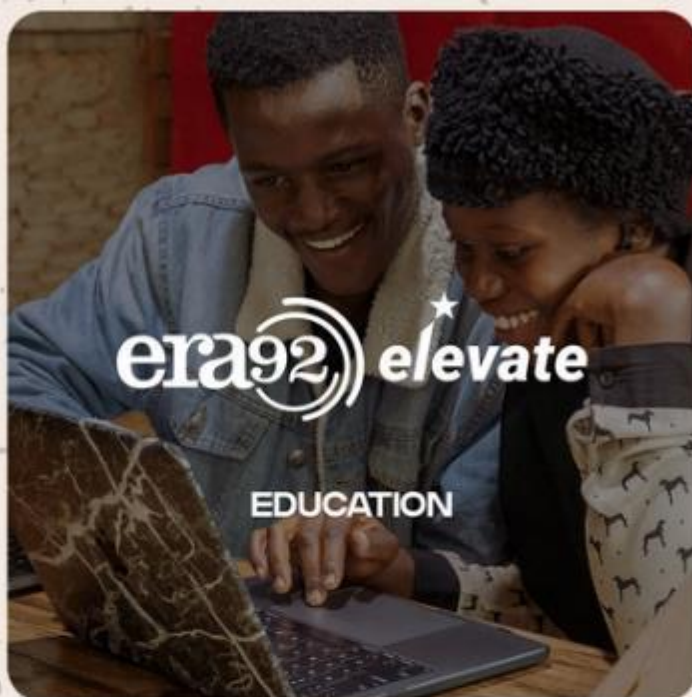
THE GOOD NEWS

**ITS NOT TOO
LATE TO START
OVER.**









**You can be on this
journey with us**

Invest with us

Hire our talent

Let's connect: trinity@era92.com

Eco cattle Rearing in Mongolia


Pat Amboule, XR






Ханаду
Hanadu Ltd.

Загасан махан стейк / Sirloin
Савалгааны хэмжээ: 1,5-2,5
Үнэ:.....



Татсан мах өөхтэй / Ground beef
Савалгааны хэмжээ: 0,5-1,4 кг/kg
Үнэ:.....




ju
Ltd.



**BEEF
DONE
THE
SMART
WAY**

**BEEF
& WINE**





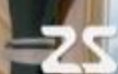
25 дугаар суваг телевиз / Channel 25 Television



ТАНАЙД ХОНОЁ



ТАНАЙД
ХОНОЁ



ТАНАЙД
ХОНОЁ

25 дугаар суваг телевиз / Channel 25 Television



ТАНАЙД
ХОНОЁ

25 дугаар суваг телевиз / Channel 25 Television



26:38

ТАНАЙД
ХОНОЁ

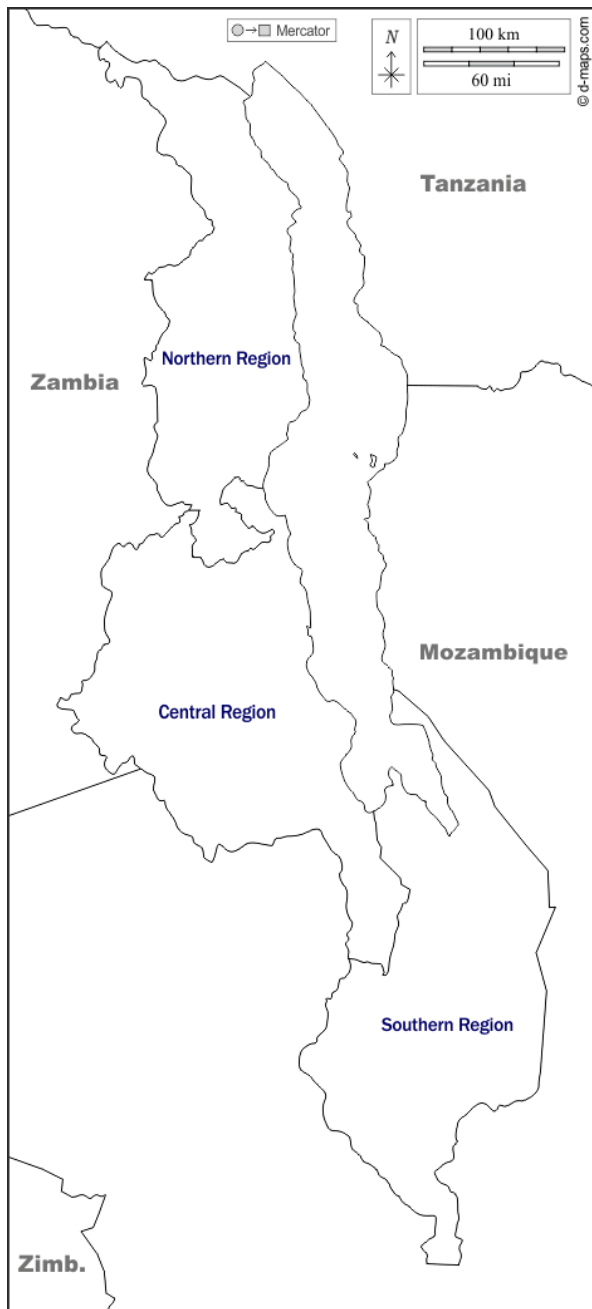
Micro loans in Malawi

Tamanda Liyao, Christian Aid

Rural Entrepreneurship Assistance
Programme (REAP)



christian
aid



Target

- Southern region
- Phalombe and Mulanje

VSLAs

- Help increase household income and access to finance and markets.
- 70% female-headed households.
- Increased diversification of livelihood practices.
- Goal is to form 400 VSLAs with more than 5000 beneficiaries.
- 50 groups supported with group businesses.



Zinenani Jaile

- Zinenani Jaile, 31 year old mother of three.
- Dropped out of school in year five.
- Started a small business to support her family – this collapsed due to lack of knowledge.
- Joined a VSLA learned finance and business management.
- She has restarted the business and is now supporting her family.



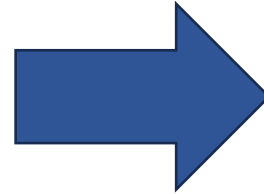


Retaining the ‘family silver’

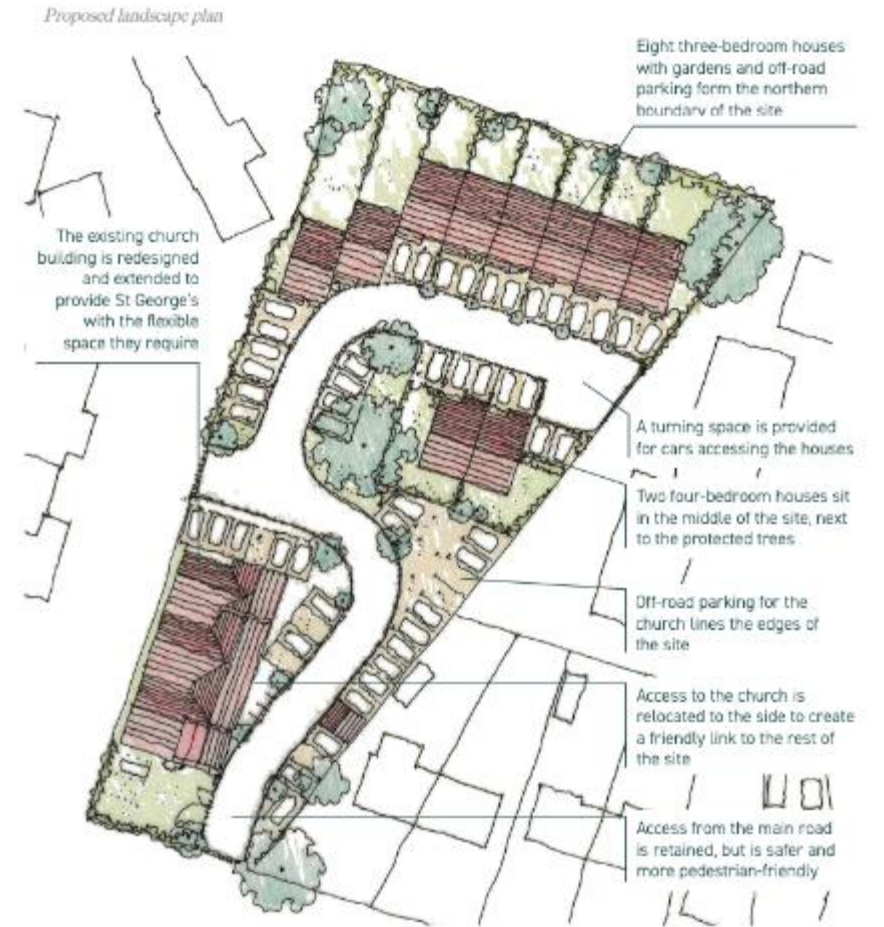
Optimising the value of charitable real estate

Patrick McDonald, Openwell

FROM...



TO...



OPENING A WELL

PROPOSAL

- Develop the site
- Free up £1m for church refurb
- Retain 8-10 houses
- Generate a:
 - 5-digit income in yrs 3-12
 - 6-digit income onwards

WHAT'S REQUIRED

- ✓ Free land
- ❖ Appreciation over 10 years
- ☐ Patient Capital

FUNDING

- £200k pre-planning risk-funding: Double or nothing
- 10 yr. loan facility
 - £6m
 - 7% loan
 - 50% equity-linked

Creating microbusinesses in Kenya

*Kennedy Ojunju, Grace
Development Foundation*











Enabling people
Breaking poverty



**255,000 ++
Livelihood Projects**



**4,200
Community
Volunteer
Trainers**



**2,800
Savings &
Loan
Groups**



Miriam





Nakitende Uganda

MIGORI MAIN PRISON



MOZAMBIQUE
5000PLUS
IGPT
SEMINAR
DAY:1



Grace Development Foundation



Dr Kennedy Ojunju
kennojumu@yahoo.com
+254 727 837946

In partnership with:



“Hackathon”: How to build an enterprise ecosystem that serves the poor

Samuel Williams



Hack-a-Thon: Working together for lasting change

Hack-a-thon:

An event where people come together to collaborate to solve a problem or identify new opportunities. The word hackathon is a combination of “hack” and “marathon,” i.e., a marathon for hackers. Maybe this is more of a Hack-a-Sprint. Today we are ‘Hacking’, a live development business challenge.

Assumptions:

- We believe that business is one of the best ways out of poverty.
- *Starting and growing a Business is challenging in the most favorable circumstances.*
- *Sharing knowledge, experiences of success and failure, and networks can be the catalyst for sustainable success.*

Hack-a-Thon: Working together for lasting change

Hack-a-thon huddles:

- Working as tables take 10 minutes to read the information about the project.
- Spend 5 minutes sharing initial thoughts and clarifying questions
- Spend 20 minutes ideating 3 bugs or fixes (Issues / Solutions)
- *20 minutes feed back session will follow so appoint a presenter.*

Read

Share

Ideate

Hack-a-Thon: Nyuki Hubs Ltd

Problem Statement

The bee keeping and honey production sector in Kenya holds significant potential for climate adaptation, economic growth, and job creation, particularly among young women, youth, people living with disabilities and other marginalised groups in the community.

Despite its importance, the sector faces various barriers that hinder its ability to maximize its potential impact, particularly in terms of creating dignified employment opportunities for women and young people.

These challenges include inadequate resources, limited knowledge and access to skills development among the value chain, and insufficient infrastructure such as bee keeping equipment/commercial processing for domestic trade.

On the other hand, the local trade and commercial demand for Nyuki Hubs Ltd locally sourced honey plus value-added bee products such as beeswax candles, propolis extract/supplements, and royal jelly supplements for commercial sales is increasing.

What we are witnessing now is increasing demand for honey/bee products in Kenya, which is far exceeding the company's current production capacity. This creates a gap between the Nyuki Hub Ltd's current capacity and its future impact.

Task 1: Identify Bugs

- What is holding the project back?
- Where is the project under developed or resourced?
- What is wrong in the business approach?
- What could be improved?

Task 2: ideate fixes

Using your experience, suggest how you would address the business challenges to overcome the issues and maximise the impact (scale, financial stability, production, efficiency etc of the business)

Lunch



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Interview: Jo Plummer on Business as Mission



Interview: Ezechiel Hatungimana, U-Invest, Burundi



THE PLACE OF BUSINESS IN ENDING POVERTY

Stories of personal engagement

Patrick Watt, CEO, Christian Aid



Stories of personal engagement

Panel: David Watson, Maria Skoyles and Nick Houghton with Jerry Marshall



THE PLACE OF BUSINESS IN ENDING POVERTY

Stories of personal engagement

David Watson



*Sometimes awkward,
always rewarding!*

BAM investor

BAM practitioner

BAM mentor

Ibex board



THE PLACE OF BUSINESS IN ENDING POVERTY

Stories of personal engagement

Maria Skoyles



Stories of personal engagement

Nick Houghton



Stories of personal engagement

*Panel: David Watson, Maria Skoyles and
Nick Houghton with Jerry Marshall*



Reflection on personal
engagement in groups
Paul Lindsay, Angello



Closing Q & A

*Jeremy Matheson, Ibex /
Transformational SME*



THE PLACE OF BUSINESS IN ENDING POVERTY

Closing remarks

Alex Lloyd Davies, Openwell



THE PLACE OF BUSINESS IN ENDING POVERTY

What next?

What is God saying to you and what are you going to do about it?

Invest through Ibex

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SME

Scale ventures with us

 Openwell
Oxford

Join
TEN!

 Transformational
Enterprise
Network

Join the Salt Network & connect with our programmes

christian
aid

Start your tribe!

angelo



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