



TALANTON

Create Jobs, Bring Hope & Transform Lives

Who is Talanton?

Founded on the biblical principle found in the Parable of the Talents, Talanton's mission is to **create jobs, bring Hope, and transform lives** by investing in values-aligned, growth-stage businesses.

By focusing on **sustainable job creation**, we invest in mid-size companies in East Africa, assisting them with the income, benefits, and training to escape poverty. Our mission is deeply rooted in faith-driven values, emphasizing the importance of Hope and thriving high-impact businesses that help people flourish.

"His master replied, 'Well done, good and faithful servant! You have been faithful with a few things; I will put you in charge of many things. Come and share your master's happiness!'"

Matthew 25:21 NIV



Talanton's Experienced and Diverse Management Team



Michelle Ochieng
VP Investor Relations



Cynthia Achieng
VP Investments



Kenneth Muchina
SVP East Africa



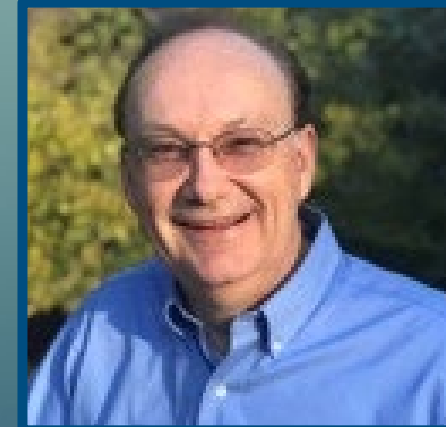
Iris Wen
Associate Partner



Andy Moore
SVP Finance & Portfolio
Performance



Jon Halverson
Partner



David Simms
Managing Partner



Harry Turner
Partner



Paul Cherry
Business Assessment



Linda Kiraithe
Analyst - East Africa



Desiree Latu
Manager, Marketing & Admin



Brooke Wyman
Administrative Assistant



Julie Turner
Event Coordinator
Part -time

Experienced / Invested Advisory Board



Peter Thorrington - Board Chair

- Retired as President of UTi Worldwide Inc,
- Has served 11 years in board leadership at Opportunity International, a Christian microfinance organization



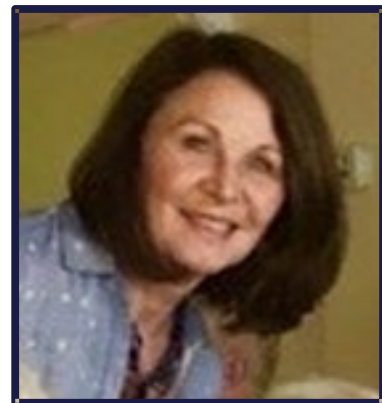
Dave Tolmie

- Founding partner with Edgewater Funds. Previous CEO of YesMail
- Serves on several boards and is active in civic & business leadership



Christian Hilliard

- Attended Colorado College where he earned his BA in Economics
- For the next thirty years, he started and sold over two dozen telecom companies in seven different states



Kathy Drake

- Retired from a career as Portfolio Manager at the investment firm Dodge & Cox
- Board Member, volunteer and consultant at faith-based organizations



Sam Mwale

- Economist, policy advisor, business leader
- Served in top public service leadership positions in the Kenyan government



Rachel McDonough

- CERTIFIED FINANCIAL PLANNER™ Professional and a Certified Kingdom Advisor®
- Founded Wealth Squared, a team of EverSource Wealth Advisors



Jeff Meyer

- President and CEO of Baillie Lumber Co
- Graduated from Wheaton College, Harvard Law School, and practiced law at Kirkland and Ellis in Chicago



Herve Sarteau

- Former Founding Senior Partner of CarVal Investors
- Managed M&A and strategy projects for both Cargill and HP Europe



Dana Wichterman

- Impact investor and is also working as Senior Advisor to Impact Foundation
- She co-founded the Washington, DC chapter of Faith Driven Entrepreneur and Investor

Investment Committee



**David Simms,
Managing Partner**



**Jon Halverson,
Partner**



Herve Sarteau, Chair

- Former Founding Senior Partner – CarVal Investments
- Senior VP – M&A and Strategy – Cargill
- Board Member – Opportunity International



Dolly Sagwe

- Dir. Business Finance at Oracle
- 17 years in finance with P&G, HP, and GE



**Iris Wen,
Associate
Partner**



**Harry Turner,
Partner**



Lauren Elmore

- President and CEO, Firmatek
- Partner at Elmore Companies
- B.A. in Economics from Stanford
- J.D. and MBA with honors from Indiana University



Dave Tolmie

- Founding Partner – Edgewater Funds
- CEO of YesMail
- McKinsey & Co
- Chair – Faraja Fund Tanzania



Create Jobs, Bring Hope, Transform Lives

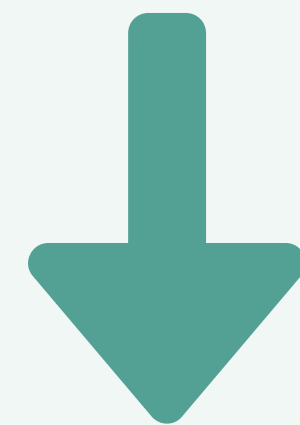
Talanton Fundamentals

Create Jobs. Bring Hope. Transform Lives



Global Problem: Poverty

2 BILLION people
live on less than
\$3 per day



Because They Lack Quality Jobs!

Why Jobs?



Creating jobs is the surest way to combat poverty and grow prosperity. A job is the most meaningful yardstick of success for any individual: with a job comes dignity, pride, and the ability to provide for yourself and your family.

AJAY BANGA
WORLD BANK PRESIDENT

Why Africa?



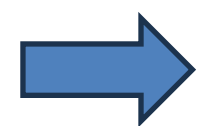
Why Africa? Seven of the Ten Fastest Growing & Most Resilient Economies in the World

Bloomberg research published at article:

- Africa's 54 countries include 7 of the most resilient economies in the world during COVID era
- Africa is a world leader in technology-driven commerce, including wireless and remote-access
- Natural resources:
 - 40% of the world's undeveloped arable agriculture land
 - 35% of the untapped minerals/metals
 - Talent! 40% of Africans are un- or under-employed

Growth

	2019	2020	2021	2022	2023
Uganda	5.7%	2.9%	3.5%	6.3%	5.3%
Rwanda	7.1%	3.4%	10.9%	8.1%	8.3%
Kenya	6.7%	1.3%	7.5%	4.8%	5%
USA	2.2%	-3.5%	5.1%	1.9%	2.5%



Three of the highest performing economies in the world include Talanton target markets: Kenya, Rwanda and Uganda

The Need for Jobs in Africa is Enormous



450MM

People Will Enter the Workforce
by 2040

70%

New Jobs are Created by SMEs
(Small & Medium Enterprises)

\$1.0 Trillion

Funding Gap for Entrepreneurs

Why Faith?

Entrepreneurs are uniquely equipped to shape the world and solve problem through innovation.

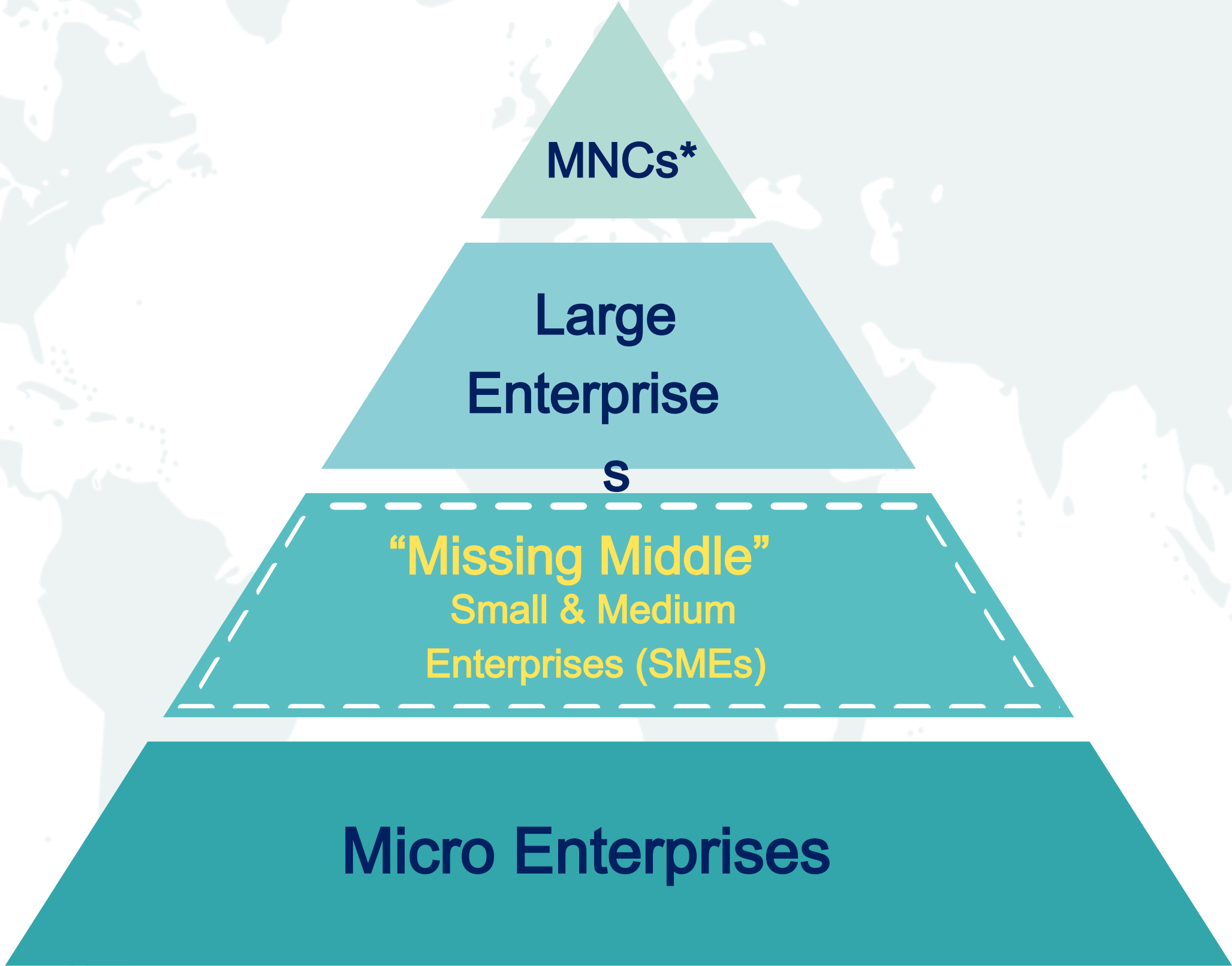
Their products and services can

- i) reflect how the world should be,
- ii) solve problems,
- iii) hold significant cultural power from which they can affirm what is good;
- iv) have an outsized opportunity to love all their neighbors: employees, partners, vendors, customers, and other stakeholders; and can,
- v) demonstrate the truths of scripture in the context of relationship.

Spiritual Integration Vision

To help our investors, portfolio business leaders, and Talanton team hear “Well done, good and faithful servant!” by operating a world-class investment fund that exemplifies wise stewardship, serves “the least of these” with meaningful work, and mentors CEOs to become values-driven servant leaders in their communities.

The “Missing Middle” - Impact Opportunity



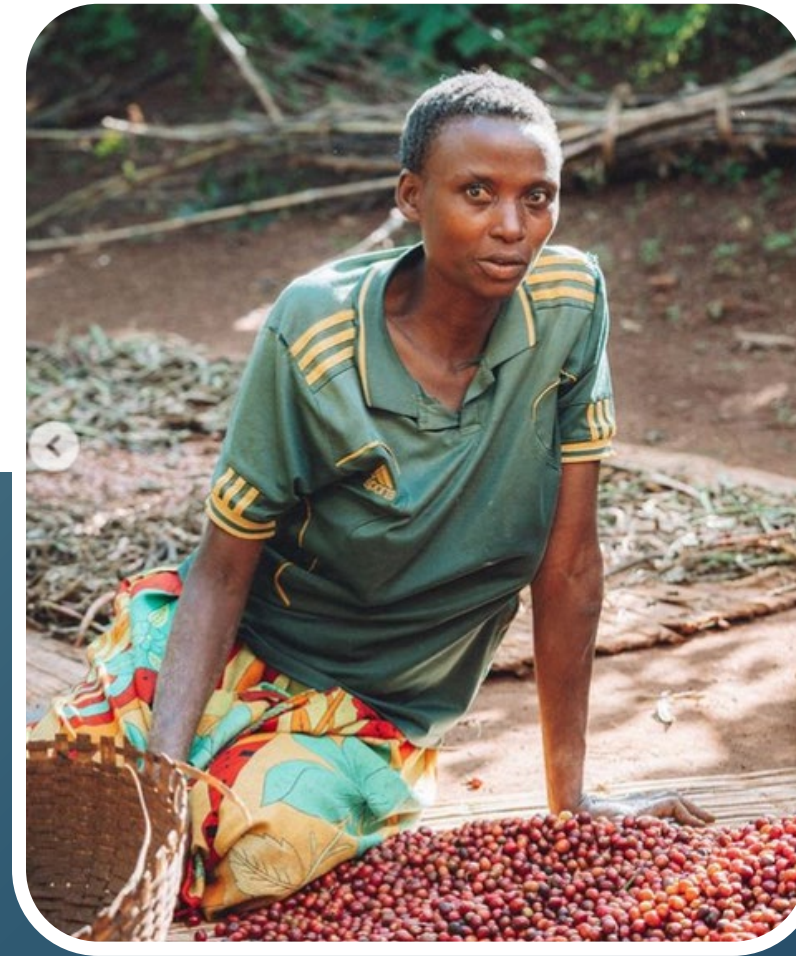
* Multi -National Companies

Talanton Portfolio

18 investments; \$32MM of committed capital;

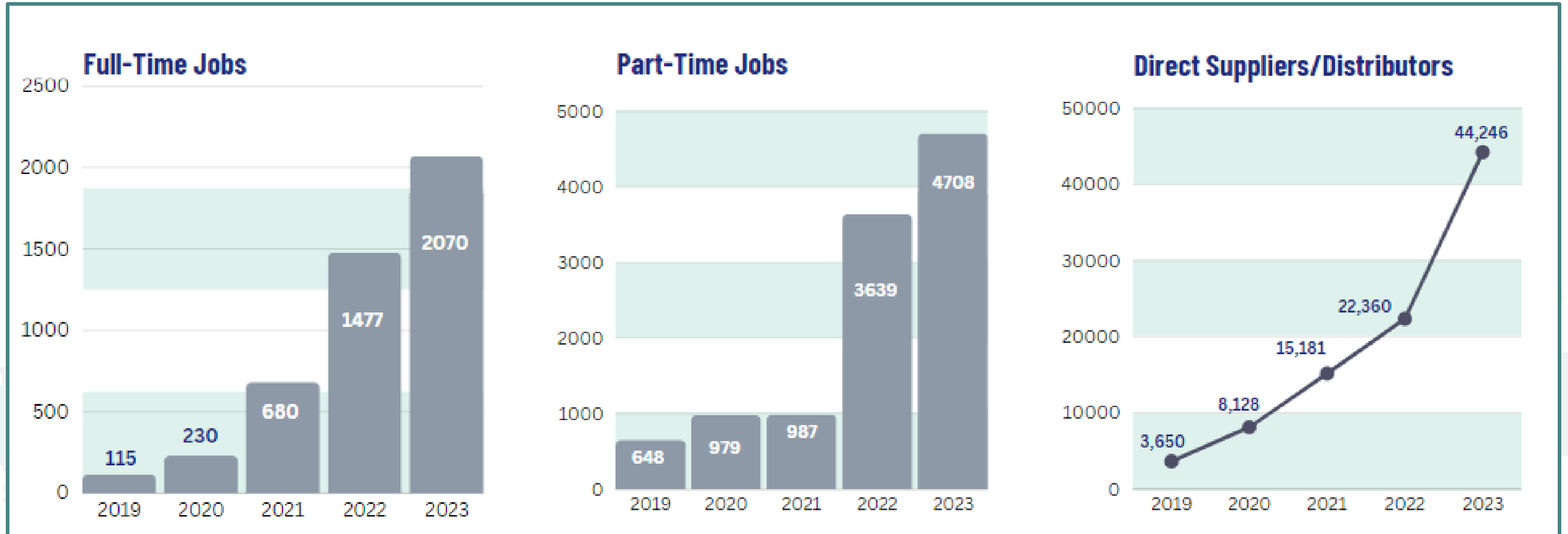
positive returns; supporting > 63,000 jobs

Kenya, Rwanda, Uganda & Burundi



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Employment and Impact Growth in Talanton Portfolio



This is just the start! The Talanton Team has “Big Holy Audacious Goals”, including :

- \$100 million of committed capital by 2029 serving >40 companies
- Over 70,000 jobs impact by end 2024; and >250,000 by 2029
- Over 40 portfolio CEOs engaged in faith-driven leadership development and mentoring programs

How can we accelerate the Talanton mission? Launch the Talanton Momentum Fund!

Companies suited for
the Impact Fund

Companies suited for
the Momentum Fund

KIJANI FORESTRY



POWER RESOURCES
INTERNATIONAL



The Talanton Impact Fund – How We Work

Target Company Profile

Size of Company

Revenues between \$1MM and \$5M,
EBITDA positive or close-to positive



High -Growth/Impact Sectors

Agri-Processing, Education, Technology,
Manufacturing, Bio-tech, FMCG, Mining



Values-Driven Leaders

Ethical leaders that care about impact!
Preference for African CEOs/Founders



Impact Profile

Good jobs. Mentoring leaders and teams.
Environmental and social benefits.

Investment Approach & Role

Size of Investment

\$1-3M of debt, venture debt, or preferred equity,
warrants, starting with smaller tranches

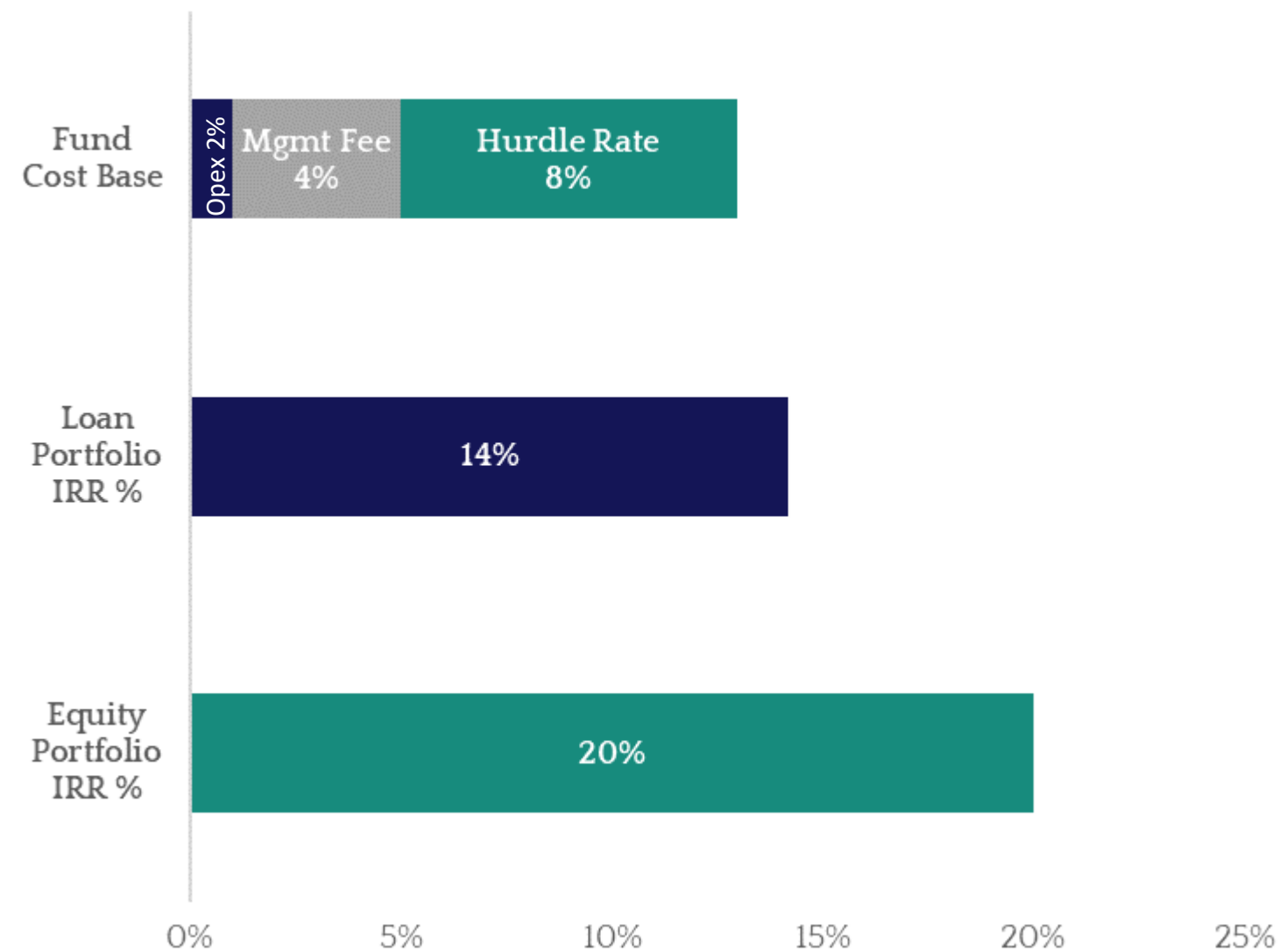
Return Targets and fund structure

8% net of all fees and costs is hurdle rate for carry
Target 75% disbursed capital as debt/venture
debt; 25% preferred equity
Evergreen Fund – quarterly NAV statements

Investors control their own liquidity

Investors may redeem capital at their own
discretion following just a minimum 48 month
lock up period.

Portfolio Structured for Predictable Returns



We follow an investment strategy to target at least an 8% annual return for our investors, after the deduction of management fees and other opex. Management fee declines in increments to 2% as AUM grows.

We aim to cover the costbase with a portfolio constructed in the majority by debt investments performing at around 14%. Regular capital and interest repayments support liquidity.

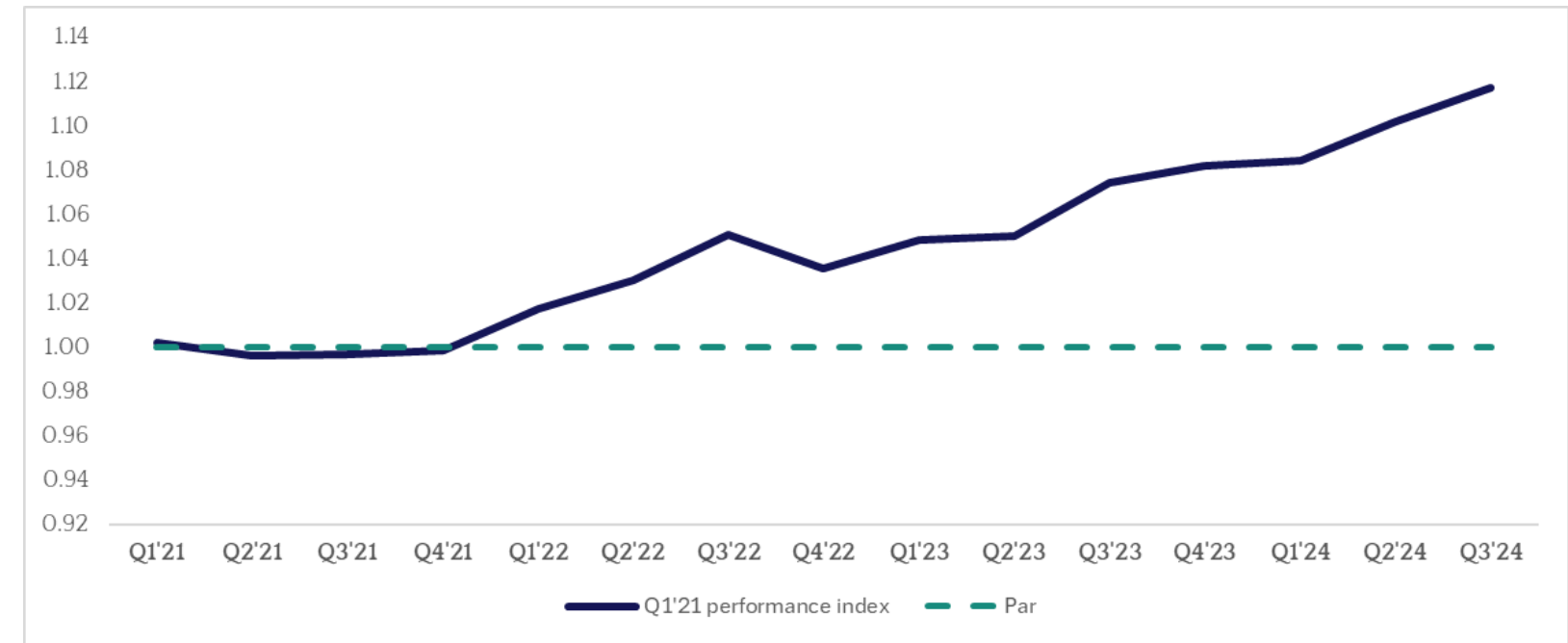
We then look to our equity portfolio to drive further upside

Historical Fund Performance thru Sep-24

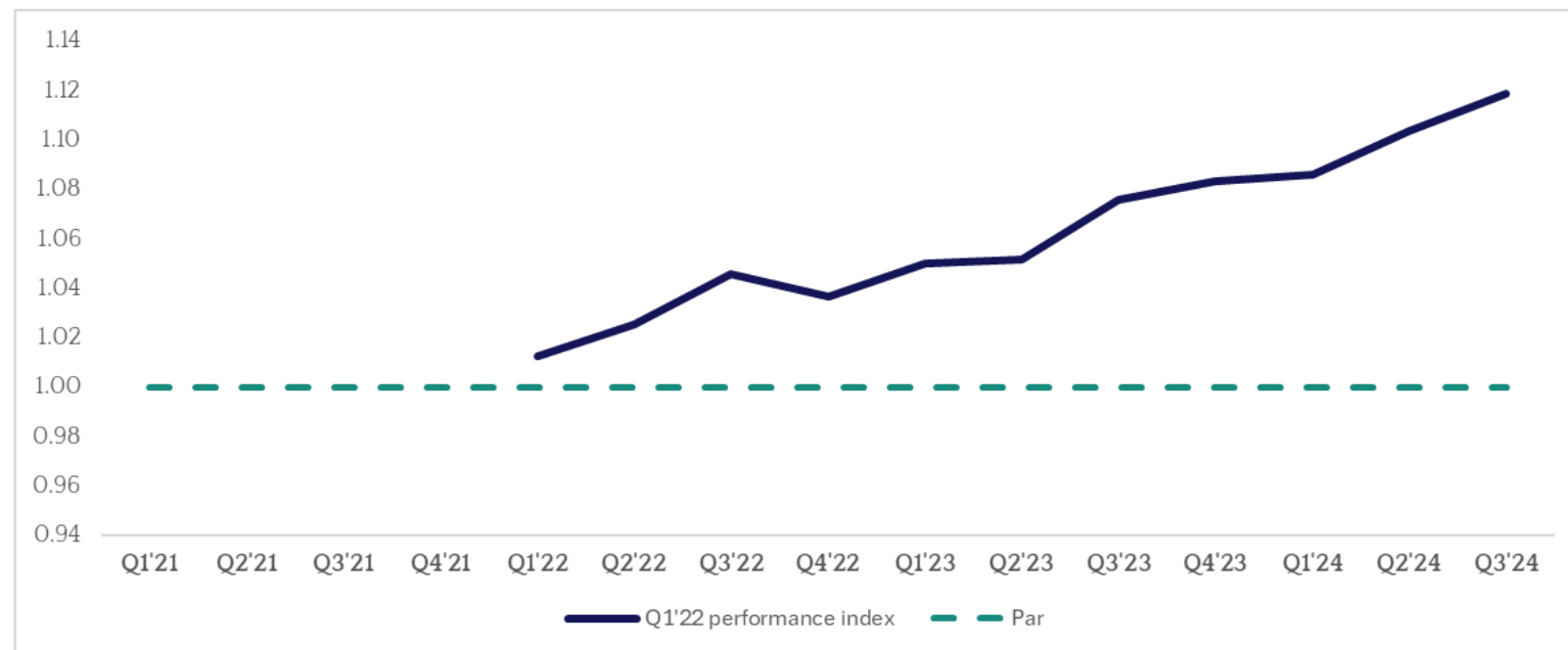
Fund performance is assessed via indexation against the par value of dollars invested, with profit / loss allocated to investors on a pro-rata basis from the date they are admitted to the Fund. Benchmarking the current value of a selection of subscription vintages to par indicates strong performance.

Q1'21 index = 1.117
Q1'22 index = 1.119
Q1'23 index = 1.080

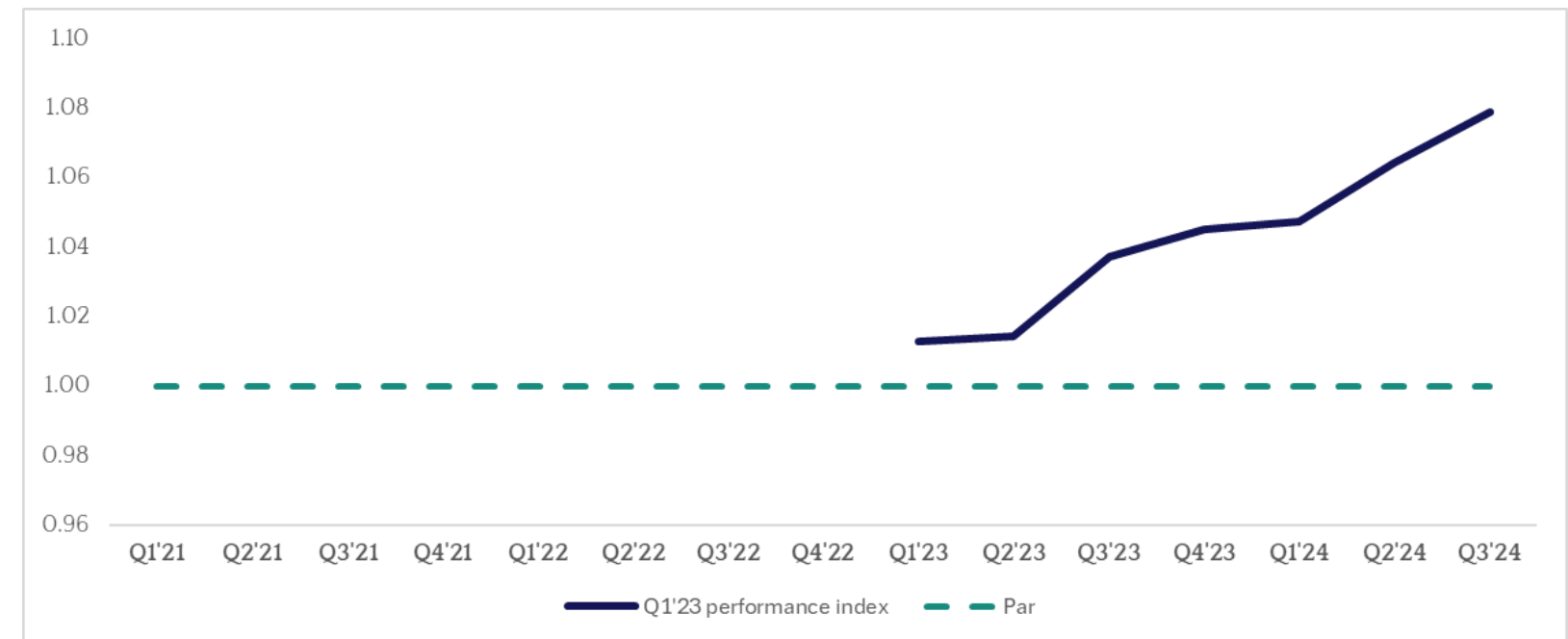
Performance index of Q1'21 subscriptions



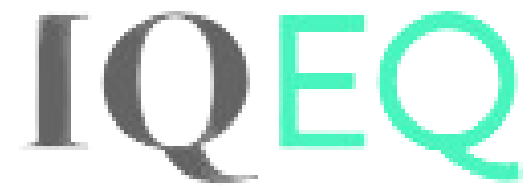
Performance index of Q1'22 subscriptions



Performance index of Q1'23 subscriptions



Talanton's Network of Strategic Impact & Service Providers



“Well done, good and faithful servant.”

Matthew 25:21

Call to action : Will you help us invest in and inspire the next 100,000 ‘Zuri’s’ through meaningful job creation?

Andy@TalantonLLC.com



Snapshot Card - Dive Deeper into Talanton

